

# Building Your Protocol

STEPS 1, 2, 3: ASSESS, TEST, DIAGNOSE

## ASSESSMENT

Which patients will you assess?  
Everyone | Hand-Select

If hand-selecting, how and when will  
you choose those patients?

Where will you collect the patient's  
information?  
At the front | In the operatory

## TESTING

Will the screening be part of the exam  
or an additional charge?

Who will perform the test?  
Doctor | Hygienist | Assistant

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## STEP 4: RECOMMEND

### TREATMENT

When will you present treatment?

Beginning of appointment | During exam  
End of appointment

How will you present therapy?

Give options | Make one recommendation

### DELIVERY

What will the product charge be?

CariFree's Pricing | Our own

Where will you dispense the product?

At the front | In the operator

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## STEP 5: REASSESS

### LOGISTICS

When will you reassess patients that accept treatment?

3 months | 6 months | Other

Who will conduct the reassessment?

Doctor | Hygienist | Assistant

### FOLLOW THROUGH

How will you follow-up with patients during treatment?

Email | Phone | None