

Building Your Protocol

STEPS 1 & 2: ASSESS & DIAGNOSE



ASSESSMENT

Which patients will you assess?
Everyone | Hand-Select

If hand-selecting, how and when will you choose those patients?

Where will you collect the patient's information?
At the front | In the operator



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STEP 3: RECOMMEND

TREATMENT

When will you present treatment?

Beginning of appointment | During exam
End of appointment

How will you present therapy?

Give options | Make one recommendation

DELIVERY

What will the product charge be?

CariFree's Pricing | Our own

Where will you dispense the product?

At the front | In the operator

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STEP 4: REASSESS

LOGISTICS

When will you reassess patients that accept treatment?

3 months | 6 months | Other

Who will conduct the reassessment?

Doctor | Hygienist | Assistant

FOLLOW THROUGH

How will you follow-up with patients during treatment?

Email | Phone | None